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DEALER INSIGHT

A special section in Water Quality Products



*R*egardless of who you are, how long you have been in business and whether it is a boom or bust economy, it is difficult to maintain a successful business operation. From finding and keeping the right employees, building and maintaining a strong customer base, ensuring sales and profits, and developing a successful marketing campaign, water dealers have a lot on their plates.

Water Quality Products understands the challenges dealers face today and have tried

to make the business aspect of your operation a little easier with this Dealer Insight special editorial section. Within the following pages, you will find a variety of content that will assist you in maximizing your sales and profits and will help you gain the competitive edge.

It is our hope that this information will better enable you to work on your business rather than in your business. *wqp*

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Business Insights